

TELCOM INSURANCE GROUP

June 23-25, 2019

Santa Monica, California

“Friends are like seashells we collect along the way...Join your friends at Telcom Insurance Group at the beach for our annual RMC and collect insurance and risk management solutions for the rural telecom industry”

Insurance & Risk Management

The concept of insurance was born a long time ago. In 1689, in Edward Lloyds' coffee shop, the principle of transferring risk for a fee was originated when ship owners allowed “insurers” to sign under their ships name and offer protection from the risks of the sea for their shipments in exchange for money.

The basic principal of risk transfer still remains today, but the insurance industry has developed ways to avoid or minimize loss exposures through risk management. Risk Management involves the concept of identifying, analyzing, controlling, and handling risks or exposures to risks as a component of a complete insurance package.

There are several basic tenants of risk management: Don't retain more than you can afford to lose; Don't risk a lot for a little; Consider the realistic odds; and Don't treat insurance as a substitute for loss control.

Here's where Telcom can help! As the Property-Casualty insurance and risk management arm of NTCA-The Rural Broadband Association, Telcom has designed an educational session that will provide you real solutions in handling the current business insurance and risk management needs of your rural telecommunications cooperative or company. Because Telcom's focus is solely on rural telecommunication company's needs, we invite you to come to this conference to better understand insurance and the finer details of risk management applications specific to your ever evolving industry.

Family is important to us. We think of you as part of our great-big family, and we invite you to bring your family along to the event too.

Networking Opportunity

It's a great opportunity to network with fellow rural telecom providers and share ideas, learn new insurance and risk management concepts, and have a little fun—all at the same time. It's also an opportunity to participate in RTIC's Safety Group training.

About Santa Monica, California

Santa Monica is made up of a walkable 8.3 square miles and is a great place to get the Southern California feel. With 300 days of sunshine a year and some of the best sunsets on the West Coast, it is simply a beautiful place to be. This area is overflowing with corporate headquarters, hi-tech entertainment, beaches, hotels and some of the finest restaurant and shopping. Santa Monica is on the Westside of Los Angeles County, just 8 miles north of LAX. The climate is truly the ideal atmosphere year around averaging at about 68 degrees Fahrenheit.

Santa Monica has a variety of areas for entertainment. Visitors looking for thrill rides, dining and shopping, street performers and a good sunset—Santa Monica Pier is the place to be. The Pier is walking distance from our conference hotels. Main Street, Montana Avenue, and the Farmers Market are all good places to get a great feel for restaurants, boutiques, cafes and other unique merchants along the streets. Santa Monica Mountains rise about Los Angeles and reach their peak facing the ocean. The Santa Monica Mountains National Recreation Area houses a wide variety of plants and wildlife you won't want to miss.

So, we invite you to come and learn more about solutions for protecting your company's assets, including human, physical, and financial, by joining us in Santa Monica, California this June.





Hotel

Shutters on the Beach and Casa Del Mar

1 Pico Blvd. Santa Monica, CA 90405 (Shutters)

1910 Ocean Way Santa Monica, CA 90405 (Casa)

Reservation call in numbers: 866-527-6612 (Shutters); 800-898-6999 (Casa)

<https://www.edwardthomasco.com/>

Rate: These are sister hotels that are literally side-by-side. \$415 for Superior rooms (king or double/double) and \$460 for Deluxe rooms (king or double/double) at Shutters on the Beach. \$365 for Superior rooms and \$399 for Deluxe rooms at Casa Del Mar.

Block: The Telcom Insurance Group room block is available until Monday, May 27th.

Call the hotel directly and reference the Telcom 2019 Risk Management Conference and select the rooms that are available; rates, based upon availability, are available for 3 days prior and post the meeting. One night deposit required.

Check-in/Check-out: Check-in is at 4pm and check-out is noon. Arrangements to store luggage can be made with the hotel. Bell service is available. There is a \$20 per room per night resort fee. It includes: premium high speed internet, daily exercise class, daily one hour bike rental, twice daily in-room bottled water service, and house car for transfers within 3 miles.

Hotel/Room Amenities:

Enjoy the convenience of four on-site restaurants with ocean views and nightly entertainment without ever leaving the hotel premises. Walk outside and you're on the beach. Located on Santa Monica beach, the hotel is walking distance to Santa Monica Pier, Third Street Promenade and Santa Monica Place.

Energize with a workout in the 24-hour fitness center. There is a nightly turn-down service and complimentary tea and coffee in the hotel lobby. Rollaway beds are available for an extra fee.

Valet parking is \$48/night.

Earn *I Prefer* Hotel Rewards Points.

If you choose to use it, the Portage charge is \$8 per person, round trip.

Breakfast: Available for our registered attendees and guests from 7a-9a Monday and Tuesday in the Grand Salon Foyer at Shutters.

Meeting Room: The meeting is scheduled in the same building (Shutters) as the breakfast room in the Grand Salon from 8am - noon on Monday and Tuesday, June 24th and 25th.

Opening Reception: Will be held Sunday evening at Casa del Mar.

Transportation: The hotels are about 9 miles from LAX and about 3 miles from the Santa Monica Municipal airport. A taxi from the LAX airport will cost between \$45 and \$60. Burbank airport is about 22 miles away and Ontario is about 56 miles away. The hotel offers "transfer exclusive," a private trip to and from the hotel. For more details, contact the hotel in which your reservation is held.

Monday-June 24th

8a-Noon

The State of Rural Telecommunications

Leif Oveson, VP of Government Affairs at NTCA, will share his insights about current issues facing rural telecommunication companies. He'll discuss policy challenges, business strategies and collaboration opportunities that provide the platform for creating the future to help ensure that rural telecom companies, and the communities they serve, continue to thrive into the future.

State of Telcom Insurance Group & Various Insurance Topics:

Peter Elliott, CPCU, will speak on a variety of insurance topics that you asked for more information about at the last RMC. The topics will include: Directors & Officers including what it covers and who should review the coverage, trends and their impact on limits of coverage, how knowledge of an incident can play into the ultimate decision on a claim, effective use of retentions, Employment Practices best practices, and Fiduciary coverages; Cyberliability trends coverage including Social Engineering and the importance contingent business income when you have third party relationships that generate revenue; exposure of Independent Contractors and who should insure them; the state of Workers Comp which is a major expense to your business; and finally why Computer fraud and funds transfer fraud doesn't cover trickery and deceit. There will be Q&A time built into the session which will end around 11a.

National Telcom Corporation's Annual Shareholders' Meeting:

All Shareholders, as well as attendees who would like to stay, are invited to NTC's Annual Shareholders' meeting which will end around noon.

Tuesday-June 25th

8a-Noon

NTCA Benefits: A Review of the Current Offerings and a Pre-View of What's Upcoming:

Laurie Simpson, NTCA Member Relations Manager, will review benefits offered by rural telecom employers as compared to national trends in workplace employee benefits. She will discuss opportunities for NTCA-The Rural Broadband Association members to structure a benefits package that is competitive and meets bottom-line objectives and discuss any updates for the new year.

So, You've had a Weather-Related Disaster ...What do you need to do?:

Marilyn Blake will lead a panel of your peers in a discussion of having to implement your disaster recovery/business interruption/continuity plan in the event of a claim. We'll review the steps you need to take, how to track expenses, understanding your limits and deductibles, and real-life lessons, in case it ever happens to you, so that you can be better prepared.

Defensive and Distracted Driving:

We know your company has high limits of Auto insurance, but not every driver on the road even carries the mandatory state minimum limits. Join Craig Rapp, for a review of the best practices that you should be teaching your employees about defensive driving including distracted driving, backing properly, and how you can keep your employees safe on the road, both on and off the job.



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Additional Information

Registration must be turned in by
June 7, 2019

Dress Code:

The dress code for the conference is business casual. The only ties that you need are with each other. Those going on tours or other activities are advised to bring comfortable walking shoes and wear casual clothes. Remember that often times the meeting rooms and the evenings are cool and a sweater or light jacket may be appropriate.

Fun Facts

- In recent years, a wave of tech and Internet start-up companies have rolled into town, earning Santa Monica the nickname of 'Silicon Beach'
- Santa Monica is extremely bike-friendly with well-marked lanes and routes. Bikes are one of the most scenic and economical ways to navigate the city
- It's the 31st state
- Home of the first solar-powered Ferris wheel, located at Santa Monica Pier
- Santa Monica is the official stopping point of Route 66
- Temperatures average at about 68 degrees Fahrenheit year-round
- California is the 3rd largest state in the US in area, behind Alaska and Texas
- Santa Monica Pier is the oldest standing amusement pier in the US
- California leads the country in agricultural and dairy product farming

Local Things To Do:

- Santa Monica Pier is a full-service amusement park that also has restaurants, bars, and shopping. The pier is filled with street performers and other entertainers and it is always a great place to see a sunset. The best part? Free entry and walkable from the hotels.
- For those interested in the beach, there is surfing and paddle boarding offered just south of the Hotel Casa del Mar. Santa Monica beaches are beautiful even to just take a stroll and are manned with lifeguards, have paved walkways, restrooms and restaurants.
- Another popular activity in Santa Monica is biking. There are many different options for bike rides throughout the city and each one will have breath taking sight seeing. For more information on bike tours go to <https://www.santamonica.com/visit-santamonica/biking-santa-monica/>

What They're Saying about Santa Monica:

- "Top 10 beach cities in the World."
—National Geographic
- "Santa Monica combines the laid-back appeal of a classic California beach town with vibrant, big-city sophistication to create a destination that is truly like nowhere else in the world."
—Vogue Australia

Questions?

Contact Marilyn Blake at 800-222-4664 ext 1085 or MAB @TelcomInsGrp.com

2019 TIG Risk Management Conference Registration Form

Name:	Company:
Guest(s):	

TIG Participant (Board, Shareholder, Policyholder)		Non-Participant	
1-3 Registrant(s):	\$295 per person	1-3 Registrant(s):	\$325 per person
4 th and More:	\$250 per person	4 th and More:	\$300 per person
Adult Guest(s):	\$250 per person	Adult Guest(s):	\$250 per person
Children (5-12):	\$ 50 per person	Children (5-12):	\$ 50 per person

Total Conference Fees Included: \$ _____

In order for the transportation, food, and "goodies" count to be correct, please let us know the total number in your party for the Sunday Opening Reception and the Monday Closing Reception.

Fees for all Receptions and Breakfast on Monday and Tuesday are included in your registration.

Sunday: _____ # Attending Monday: _____ # Attending

Optional Tours/Activities (details attached)

Sunday, June 23rd

- Hansen Dam Golf Course
- Los Angeles Tour/Madame Tussauds & lunch

Cost per Attendee	# of Attendees	Total Cost
\$ 75		
\$ 110		

Monday, June 24th

- Warner Brothers Tour/lunch

\$ 150		
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Total Tours/Activities Fees Included: \$ _____

Grand Total of all Fees Included: \$ _____

Registration due by:
June 7, 2019

Please make all checks payable to:
Telcom Insurance Group—2019 Risk Management Conference

Conference Cancellation Policy:

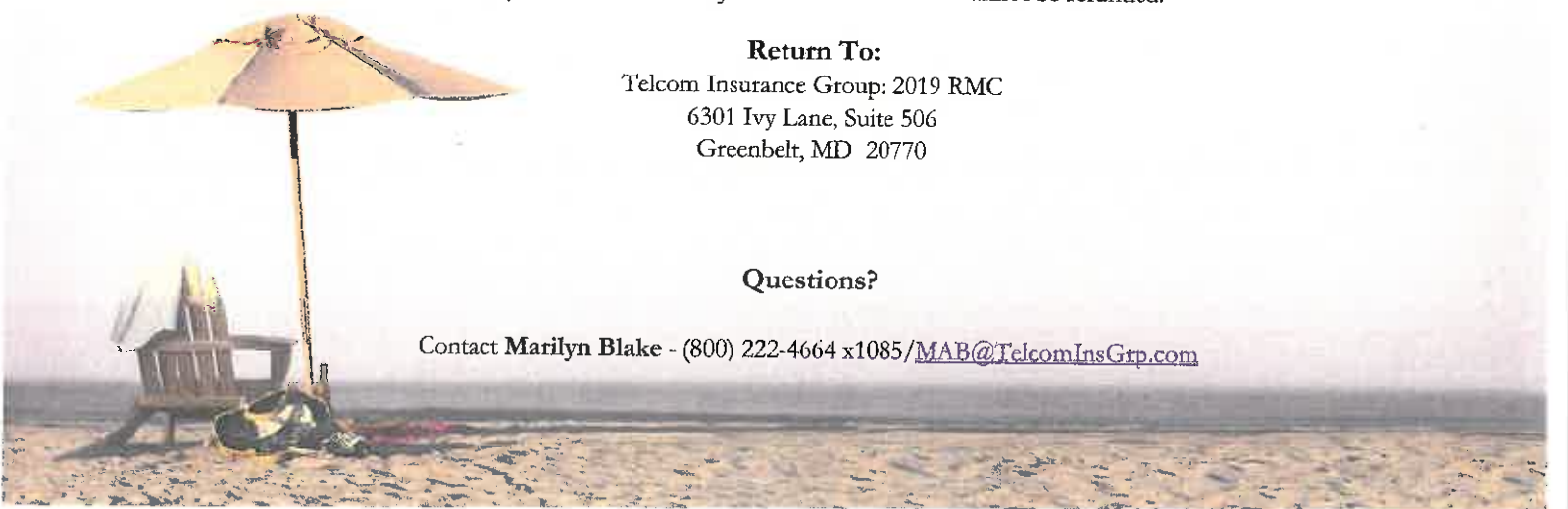
Hotel Registration will be open until **May 27, 2019**
Cancellations for the conference and all related activities received by **June 7th** will be refunded in full.
Sorry, cancellations after June 7 and "no shows" cannot be refunded.

Return To:

Telcom Insurance Group: 2019 RMC
6301 Ivy Lane, Suite 506
Greenbelt, MD 20770

Questions?

Contact **Marilyn Blake** - (800) 222-4664 x1085/MAB@TelcomInsGrp.com



TOURS & ACTIVITIES

SUNDAY, JUNE 23rd

GOLF – HANSEN DAM GOLF COURSE

(golf.lacity.org/course_hansen_dam)

In addition to recent improvements in the irrigation system and newly installed tee-to-green cart paths, this 6,669-yard, 72 par course has been awarded "Best Places to Play," by Golf Digest. The course is made up of two nine hole sections due to elevation changes. The cost of golf, cart, practice range, and lunch, is **\$75 per person**. There is an 8am departure for this event with a 4pm arrival back to the hotel.

LOS ANGELES IN A DAY TOUR WITH MADAME TUSSAUDS FOR LUNCH

This tour will begin at 8:45am with stops at the Hollywood sign, Griffith Park, the Hollywood Walk of Fame as well as Rodeo Drive. During the trip we will drive by more sites including Staples Center, and Beverly Hills. Lunch will be at Madame Tussauds (www.madametussauds.com/Hollywood) with a tour afterwards with lots of photo opportunities. The dress is casual. Cost is **\$110 per person**. 8:45am departure and we will return to the hotel around 4:30pm.

OPENING RECEPTION: CASA DEL MAR COLONNADE BALLROOM AND TERRACE

After a day of travel or touring, join us for a relaxing evening at the hotel. We'll have noshes and drinks over the Pacific Ocean sunset starting at 6:30p at the Terrace. It'll be followed by dinner and dessert in the spectacular Colonnade Ballroom. Cost for this reception and dinner is included in your registration fee. The dress is resort casual.

MONDAY, JUNE 24th

WARNER BRO. BEHIND THE SCENES STUDIO TOUR

(www.wbstudiotour.com/tour/studio)

With actual filming happening, no two Warner Bros. tours are ever alike. This tour will bring you closer than ever before with the studio that has been entertaining you for over 95 years. You will get to see exclusive and iconic backlots. We will depart from the hotel at 12:30pm and have lunch at Smokehouse 1949 first. Beginning at 2:15, after lunch, we will attend the tour (see a soundstage, Batmobiles, and DC Universe) and will return to the hotel around 5:15pm. The dress is casual. Cost **per person is \$150** and includes the tour & lunch and maybe a celebrity sighting.

CLOSING RECEPTION: MARINA DEL REY LUAU DINNER YACHT CRUISE

Enjoy a night out on the water with entertainment including a photo booth and steel drum duo. A luau themed dinner will be served while aboard the yacht and there will be a beer/wine and soda bar. We will also enjoy the beautiful California beaches and the homes of celebrities while cruising around the harbor. The dress is resort casual. We will depart at 6:30pm for the event and return around 9:45pm. The \$250 per person cost is included in your registration.

Transportation is provided to all activities. Plan to meet in the hotel lobby 15 minutes before each tour is scheduled to depart to begin boarding the bus. Confirmed times of tours and receptions will be sent in your confirmation packets and will be on your conference name tags.